



Millennium Development Authority (MiDA)

MINUTES OF PRE-BID CONFERENCE FOR THE SUPPLY AND INSTALLATION OF THE POKUASE BULK SUPPLY POINT (BSP) SUBSTATION - DESIGN-BUILD HELD AT SWISS SPIRIT ALISA HOTEL, 8TH AVENUE EXTENSION, NORTH RIDGE, ACCRA ON 26TH JULY, 2018 AT 10:00 HOURS.

REF: 5140400/IFB/CB/07/18

1.0 PRESENT

MILLENNIUM DEVELOPMENT AUTHORITY (MiDA)

- Martin Eson-Benjamin Chief Executive Officer,
- Julius Kwame Kpekpena Chief Operating Officer,
- John Boakye Chief Financial Officer,
- Yvonne Fiadjoe General Counsel,
- Frank Mante Procurement Director,
- Eric Asare Director, Distribution Projects,
- Patrick Oppong EFOT Project Manager,
- Mark Aboagye EFOT Project Engineer,
- Teresa Mabel Kyei-Mensah Project Engineer Civil,
- Kwabena Amponsa-Debrah Procurement Officer,
- Robert Adongo Procurement Officer, and
- Frank Boadi Communication Officer.

CHARLESKENDALL AND PARTNERS (CKP)

- Kwadwo Osei-Asante Senior Procurement Specialist, and
- Abigail Appiah Procurement Officer.

SMEC INTERNATIONAL PTY LTD (SMEC)

- Munesu Dizamuhupe Program Director, PMC/SMEC
- Isaac Nyantakyi Deputy Program Director
- Samuel E. Wurah Project Engineer, Electrical, PMC/SMEC
- Jericho Samonte Civil/ Structural Engineer
- Raza Ali Saleem Distributions Systems Engineer

GHANA GRID COMPANY LTD (GRIDCo)

- Francis Arthur GRIDCo
- Abdul Samed GRIDCo

PARTICIPANTS

List of Participants is attached as **Annex 1**

2.0 WELCOME OF PARTICIPANTS & INTRODUCTION

The Meeting was opened by the Communication Officer with prayers at 10:00am. The Participants were welcomed and the Agenda was introduced as outlined in the Programme.

3.0 WELCOME COMMENTS/REMARKS BY CHIEF EXECUTIVE OFFICER (CEO)

The CEO in his comments/remarks noted that:

- a) the BSP Project is MiDA's flagship and could have been completed yesterday,
- b) the numbers in attendance for the Pre-Bid Conference was very encouraging,
- c) Bidders present were potential partners of MiDA who he considered valuable and close to MiDA's heart,
- d) MiDA intended to walk together along the same path.

He said Funds are available for the Works, thanks to the American Taxpayer, assured all Bidders that payments would be promptly made and indicated that MiDA was working against time as far as the Project was concerned.

He indicated that MCC Procedures were quite rigid but was intended to transfer exemplary practice, knowledge and the best to Ghana.

He finally advised all Bidders to make the best out of process, put their best foot forward, ask questions and then welcomed the best Bidder who became the eventual winner.

3.0 TOPICS PRESENTED

3.1 Overview of Compact

MiDA Chief Operating Officer (COO) gave an overview of the Compact indicating that the Republic of Ghana and the United States of America acting through the Millennium Challenge Corporation (MCC) had entered into a Millennium Challenge Compact on August 5, 2014 under which MCC would provide funding to the Government of Ghana in an amount not exceeding Four Hundred and Ninety-Eight Million, Two Hundred Thousand United States Dollars (US\$498,200,000) to facilitate poverty reduction through economic growth with a Government contribution of not less than seven and one-half percent (7.5%) of the amount of funding.

The Government of Ghana acting through the Millennium Development Authority (MiDA), intended to apply a portion of the MCC Funding to eligible payments under a contract for which the Invitation for Bids has been issued for the Supply and Installation of the Pokuase Bulk Supply Point (BSP) Substation - Design-Build

He indicated that the goal of the Compact program was poverty reduction through economic growth in Ghana with the objectives being to increase private sector investment, productivity and profitability, increase employment opportunities and raise earning potential from self-employment and improved outcomes.

He then explained that the Program consisted of six (6) projects of:

- a) ECG Financial and Operational Turnaround Project,
- b) NEDCo Financial and Operational Turnaround Project,
- c) Regulatory Strengthening and Capacity Building Project,
- d) Access Project,
- e) Power Generation Sector Improvement Project, and
- f) Energy Efficiency and Demand Side Management Project.

He concluded that the Compact Program will be executed over a period of five (5) years upon its Entry into Force (EIF) on 6th September, 2016 and reminded the eventual winner to be conscious of time.

3.2 Brief Remarks by a Representative of GRIDCo

He said the Proposed New 330/34.5kV 4th Bulk Supply Station (A4BSP) and the associated 33/11kV and Interconnecting Lines were intended to cater for the increased Power Supply Demand in Accra and neighbouring towns such as Nsawam. The Substation being the first 330kV Bulk Supply Substation for the ECG Distribution Network would improve the Evacuation and Distribution Capacity of ECG.

He indicated that Power supply quality and reliability to communities near the Substation site as Kwabenya, Pokuase, Legon and its environs was expected to improve significantly. Technical losses in the GRIDCo transmission Grid and the ECG distribution network was expected to reduce significantly, and this would lead to the improvement of the financial positions of the power companies.

It was understood that the Bulk-Supply Substation would be built in 3 phases with with Phase 1 split into two separate Contracts viz Contract 1 covered by the BSP Bid for the Works associated with the breaking of the 330kV existing Aboadze-Volta transmission line, the GRIDCo and ECG substations and Contract 2 which would be covered by another Bid for Works associated with the ECG 33kV and 11 kV interconnecting lines.

3.3 Presentation on Legal and Governance Framework of Compact II

The General Legal Counsel made a PowerPoint Presentation on the legal aspects of the Compact.

The Presentation has been attached to the Minutes.

3.4 Presentation on Invoicing and Payment Procedures

The Chief Financial Officer made a PowerPoint Presentation on the Payment Process. He elaborated on the tax exemptions, audit process and the payment cycle.

The Presentation has been attached to the Minutes.

3.5 Technical Presentation on the BSP

The Director of Distribution Projects made a PowerPoint Presentation on the Technical aspects of the Supply and Installation of the Pokuase Bulk Supply Point (BSP) Substation – Design-Build.

The Presentation has been attached to the Minutes.

3.6 The Procurement Process and the IFB

The Procurement Director made a PowerPoint Presentation on the Procurement Process stressing that the key interest of procurement is to assist Bidders to comply with requirements and be mindful of the evaluation criteria in order to submit responsive Bids. Bidders were advised to take careful note of the contents of the Bidding Document and ask questions.

He finally noted that there had been 186 Questions and 82 applications for the Bidding Documents.

The Presentation has been attached to the Minutes.

4.0 General Discussions, Questions, Clarifications and Verbal Response

General discussions ensued with questions asked and clarifications sought. Verbal responses were offered and Bidders advised to write formally for written responses from MiDA. Some of the questions noted included the following:

1. ECOWAS Levies and other exemptions
2. Custom Duties

3. Insurance cover or guarantee
4. How often does the auditing takes place
5. Timelines for solving issues concerning bid challenge process
6. Issues on Particular Conditions of Contract
7. Payment terms
8. Will the project have an impact on the PSP ECG Concession
9. Manufacturer's Authorization
10. Government-Owned Enterprise
11. What is the required experience needed in BSP Pokuase activity
12. Is 330/34.5kV and 33/11kV detailed in the bid documents
13. Do we accept hybrid switch?

The following additional information were given that:

- (a) Copies of the presentations were to be made available to Bidders as soon as possible,
- (b) Bidders who have not yet formally requested for the Bidding Document were advised to do so, through the e-mail addresses given above in order to receive responses to the clarification requests and any ensuing Addenda, and
- (c) Anyone requesting the IFB following this meeting would also be provided with the attached presentations and any Addenda to the IFB.

Bidders were advised that two (2) rounds of Clarifications would be issued. The first clarification should be received not later than Friday 17th August, 2018 with responses not later than 17:00 hours local time in Ghana on Friday, 24th August, 2018 and the second not later than Friday 7th September, 2018 with responses Friday, 14th September, 2018.

The first round of clarification responses to all questions would be issued along with the Minutes of the Pre-Bid Conference

All clarifications were required to be sent to all interested Bidders who might not be present at the meeting, any issue raised and discussed must be formal written to the Procurement Agent (Charles Kendall & Partners) and MiDA at the e-mail addresses provided in the IFB which are recalled below:

paghana@charleskendall.com and procurement@mida.gov.gh.

The formal requests for clarification and responses have been annexed to the Minutes as **ANNEX 2**

5.0 CLOSING

The Communication Officer announced that there would be a Site Visit as planned in the IFB with buses provided for participants.

The Meeting came to a close at 12.15 Hours followed with the Site Visit to Pokuase.

ANNEX 1 – LIST OF PARTICIPANTS



Millennium Development Authority (MiDA)

**PRE-BID CONFERENCE – SUPPLY AND INSTALLATION OF THE POKUASE BULK SUPPLY POINT (BSP) SUBSTATION -
DESIGN-BUILD
IFB: 5140400/IFB/CB/07/18**





REGISTER OF FIRM'S REPRESENTATIVES

VENUE: ALISA HOTEL
DATE: 26TH JULY, 2018
TIME: 10.00 HOURS

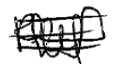

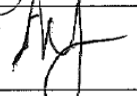
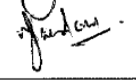
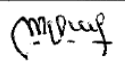
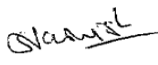
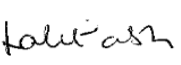

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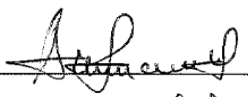
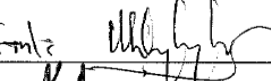
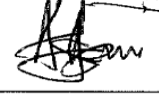
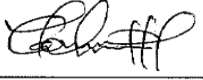

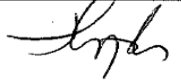

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7	HARBHJAN SINGH	ASSA ABLOY LIBERIA		"
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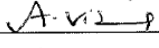
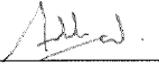
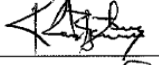
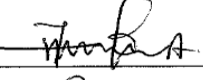
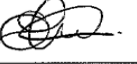
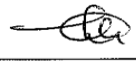
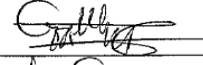
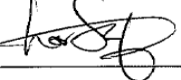
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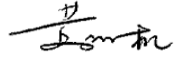



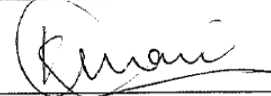
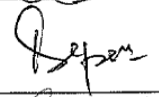
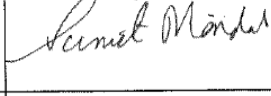

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21	P.G. GODBOYE	- do -		- do -
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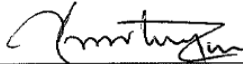



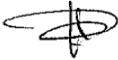
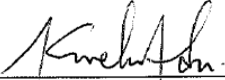

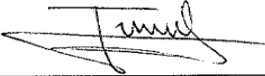
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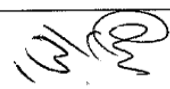


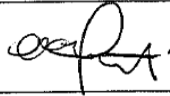
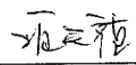

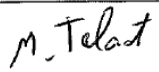

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36	K. D. Tiwari	T&D Power		0581100150 kcdtiwari@tudpower.com
37	D. Khandelwal	"		deepak.k@alphapl.com
38	S. Mondal	"		sumit.mondal@tudpower.com
39	EVANS YEBDAH	SIEMENS		0503344222 evans.yebdah@siemens.com





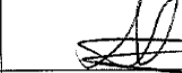
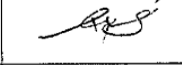

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40	Samuel Lantey	ENERGY VENTURES LTD		0547137549 sa_lantey@yahoo.com
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43	NANA CAIBWO	GTS ENG LTD		0244694504
44	MARTIN ABOTSI	GTS EN A LTD		0244598977 martynabotsi@gmail.com
45	ISAAC KWEKU ADU	JC INNOVATIONS LLC		0242305058
46	Simon DESSOTTES	EIFFAGE ENERGIE		055 255 8271
47	Nathanial TOMETI	EIFFAGE Eng. S'ie		0545991304


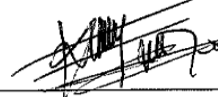
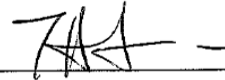
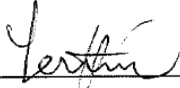

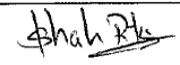
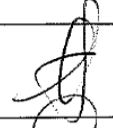

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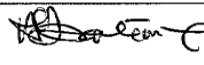

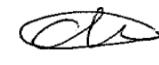
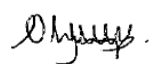


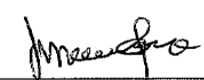
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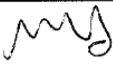
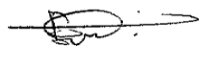
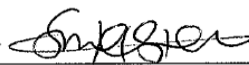
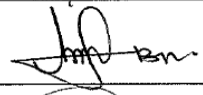
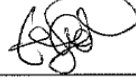


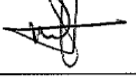
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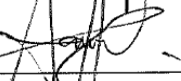
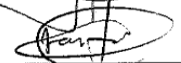


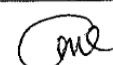
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95				

ANNEX 2

ATTACHED

CLARIFICATIONS FOR METER MANAGEMENT SYSTEM (MMS) FOR ECG
BID REFERENCE: 5130400/IFB/CB/04/18

SI	Ref	Question	Answer
1			
2			
3			
4			

