



**Millennium Development Authority (MiDA)**

**MINUTES OF THE PUBLIC OPENING OF FINANCIAL OFFERS  
STREET LIGHTING REPLACEMENT CONTRACTORS  
BID REF.: 5640100/IFB/CB/02/19**

**HELD AT THE MiDA BOARD ROOM, 4<sup>TH</sup> FLOOR, HERITAGE TOWER, ACCRA, ON 30<sup>TH</sup>  
MAY, 2019 AT 09:30 HOURS**

**1.0 PRESENT**

**MILLENNIUM DEVELOPMENT AUTHORITY (MiDA)**

- Frank Mante Procurement Director
- Robert Adongo Procurement Officer

**CHARLES KENDALL & PARTNERS (CKP)**

- Ian Stewart Procurement Agent Manager,
- Kwasi Ansu-Tutu Senior Procurement Specialist
- Francis Baffoe-Ashun Procurement Expert

**FIRMS/REPRESENTATIVES**

The Attendance Register is attached as **Annex I**.

**2.0 OPENING**

The Procurement Agent Manager opened the meeting at 09:30 hours, welcomed all present and thanked them all for attending the Meeting. He then read out the Technical Scores of those who have qualified and then separated the Financials of those who qualified from those who did not.

**3.0 PROCEDURE FOR OPENING**

The following procedure was adopted for the opening:

- the Financial Offer envelopes were inspected to ensure that all documents were present, intact and still sealed and not tampered with;
- the envelopes containing the Financial Offers of those Firms that have not attained the requisite pass marks to qualify at this stage were set aside;
- the Financial Offers of those Firms who attained the requisite pass marks to qualify at this stage were opened, numbered and date-stamped;

- the Financial Offers were then checked as complete and signed and then the Total Financial Offered Prices were read out;
- the Read Out Prices were counter-signed by Representatives of the Firms present;
- Copies of the Read Out Prices were signed and distributed to Firm Representatives present;
- the Minutes of the Public Opening of Financial Offers were recorded which were then to be circulated to the Firms at the earliest opportunity.

The Record of Financial Proposal Prices Read-Out is attached as **Annex II**.

#### **4.0 CLOSING**

The Procurement Agent Manager, in closing, thanked all present for their participation, and indicated that the Evaluation Panel would commence immediately. He, however, hoped that Bidders would make themselves available over the coming days should there be clarification questions from the Panel which require urgent responses.

The Meeting closed at 10:04 hours.

ANNEX I



PUBLIC OPENING OF FINANCIAL OFFERS FOR THE  
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REGISTER OF CONTRACTOR'S REPRESENTATIVES

NO.	NAMES	CONTRACTOR	EMAIL/MOBILE
1	Annette Ampel	Process & Plant Automati	rampek@automationghana.com 0241045566
2	Inin Quortey	Process & Plant Automatin	iquortey@automationghana.com 0501509859
3	Ekus Adams	Process & Plant Automation	ekus@automationghana.com 0202026702
4	Haitham El Naggar	El Sewedy Electric	h.mousa@elsewedy.com 0506732892
5	Mario Obediah-TORTO	PREFOS LIMITED	marioobedah@yahoo.com 0502036162
6	Esther Dabiri	prefos ltd	larbiccious@yahoo.com 0246270193
7	Raphael Gyamerah	Prefos Ltd	rygyamerah@gmail.com 0244070342
8	PHILOMENA O. ANSAH	PREFOS LTD	info@prefoslimited.com 0244846782



**ANNEX II**



**PUBLIC OPENING OF FINANCIAL OFFERS FOR THE  
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**RECORD OF OFFERED PRICES AS READ-OUT (30<sup>TH</sup> MAY, 2019)**

LOT SW (1): WORKS LOCATED IN THE WESTERN PART OF ACCRA						
No.	Name of Bidders	Offer Price (USD)	Bid Form Completed and Signed (Y/N)	Substitution/Withdrawal/Discounts/Modification	Remarks	/Bidder's Signature
4	Messrs ELSEWEDY ELECTRIC T & D	3,040,411.00	Y	\$30,404 Discount if Another Lot Awarded	1 ORIGINAL & COPIES PEN DRIVE	
9	Messrs PREFOS LIMITED	3,316,139.86	Y	NONE	ALL PAGES IN ONE FINANCIAL OFFER	



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RECORD OF OFFERED PRICES AS READ-OUT (30<sup>TH</sup> MAY, 2019)

LOT SW (2): WORKS LOCATED IN THE CENTRAL BUSINESS DISTRICT OF ACCRA						
No.	Name of Bidders	Offer Price (USD)	Bid Form Completed and Signed (Y/N)	Substitution/Withdrawal/Discounts/Modification	Remarks	/Bidder's Signature
4	Messrs ELSEWEDY ELECTRIC T & D	3,967,367.00	Y	\$39,673.00 If Awarded Another Lot	1 ORIGINAL & COPIES PENDRIVE	
9	Messrs PREFOS LIMITED	3,919,077.97	Y	NONE	ALL PRICES IN ONE FINANCIAL OFFER	



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LOT SW (3): WORKS LOCATED IN THE EASTERN PART OF ACCRA						
No.	Name of Bidders	Offer Price (USD)	Bid Form Completed and Signed (Y/N)	Substitution/Withdrawal/Discounts/Modification	Remarks	/Bidder's Signature
1	Messrs PROCESS & PLANT AUTOMATION LTD	2,861,184.34	Y	NONE	1 ORIGINAL PEN DRIVE 4 COPIES	
4	Messrs ELSEWEDY ELECTRIC T & D	3,016,549.00	Y	\$30,165.00 If Awarded Another Lot	1 ORIGINAL 4 COPIES PEN DRIVE	
9	Messrs PREFOS LIMITED	3,351,380.33	Y	NONE	ALL PRICES IN CASE FINANCIAL OFFER	