



Millennium Development Authority (MiDA)

MINUTES OF THE PUBLIC OPENING OF FINANCIAL OFFERS

SUPPLY AND INSTALLATION OF PRIMARY SUBSTATIONS (PHASE 1) - DESIGN-BUILD FOR KORLE-GONNO, KOTOBABI, KANDA & LEGON (LOT 1 & 2)

BID REFERENCE: 5140400-04/IFB/CB/03/19

**HELD AT THE MiDA BOARD ROOM, 4TH FLOOR, HERITAGE TOWER, ACCRA, ON 9TH
AUGUST 2019 AT 09:45 HOURS**

1.0 PRESENT

MILLENNIUM DEVELOPMENT AUTHORITY (MiDA)

- John Boakye Chief Financial Officer
- Frank Mante Procurement Director
- Eric Asare Senior Project Manager, Primary Sub-Stations
and Commercial Projects
- Patrick Opong Project Manager
- Robert Adongo Procurement Officer

CHARLES KENDALL & PARTNERS (CKP)

- Kwadwo Osei Asante Senior Procurement Specialist
- Francis Baffoe-Ashun Procurement Expert
- Esmond Mahama Anarigede Procurement Intern

Register of the Opening Panel of Financial Offers is attached as **Annex I**.

FIRMS/REPRESENTATIVES

The Attendance Register is attached as **Annex II**.

2.0 OPENING

The Procurement Director opened the Meeting at 09:45 hours, by first apologizing for the miscommunication in the Opening time to the Bidders. He welcomed all present and thanked them all for attending. All participants were made to introduce themselves. The Chief Financial

Officer then invited the Senior Procurement Specialist to proceed with the Opening of the Financials.

3.0 PROCEDURE FOR OPENING

The following procedure was adopted for the Opening:

- the Financial Offer envelopes were inspected to ensure that all documents were present, intact and still sealed and not tampered with,
- the envelopes containing the Financial Offers of those Firms that have not attained the requisite pass points to qualify at this stage were set aside according to Lots,
- the Financial Offers of those Firms who attained the requisite 80 pass points to qualify at this stage for each Lot were opened, numbered and date-stamped,
- the Financial Offers were then checked as complete and signed and then the Total Financial Offer Prices were read out as shown in Form FIN-1 of the Bid Document,
- Copies of the Read-Out Prices as authenticated were distributed to the Representatives of the Firms present, and
- the Minutes of the Public Opening of Financial Offers were recorded which were then to be circulated to the Firms at the earliest opportunity.

The Record of Financial Offer Prices Read-Out is attached as **Annex III**.

4.0 CLOSING

The Chief Financial Officer who chaired the Opening gave the firm assurance that the Evaluation Panel would immediately get to work, and that the outcome would be communicated to all Bidders timeously.

The Meeting closed at 10:25 hours.

ANNEX I



PUBLIC OPENING OF FINANCIAL OFFERS FOR THE
SUPPLY AND INSTALLATION OF PRIMARY SUBSTATIONS (PHASE 1) – DESIGN-BUILD
FOR KORLE-GONNO, KOTOBABI, KANDA & LEGON
BID REF.: 5140400-04/IFB/CB/03/19

REGISTER OF BID OPENING PANEL

VENUE: 4th FLOOR, CONFERENCE ROOM, MiDA HEADQUARTERS - ACCRA
DATE: 9TH AUGUST 2019
TIME: 09.45 HRS GMT

NO.	NAME	ORGANIZATION	SIGNATURE
1	Patrick Opong	MIDA	[Signature]
2	John Boakye	MIDA	[Signature]
3	Frank Mantle	MIDA	[Signature]
4	ERIC ASARE	-	[Signature]
5	K. OSEI-ASANTE	OKP	[Signature]

ANNEX II



PUBLIC OPENING OF FINANCIAL OFFERS FOR THE
SUPPLY AND INSTALLATION OF PRIMARY SUBSTATIONS (PHASE 1) –
DESIGN-BUILD
FOR KORLE-GONNO, KOTOBABI, KANDA & LEGON
BID REF.: 5140400-04/IFB/CB/03/19

REGISTER OF CONTRACTOR'S REPRESENTATIVES

NO.	NAMES	CONTRACTOR	EMAIL/MOBILE
1	MATEO PEREZ	EIECNOR SA	mateo.perez@eleonor.com +223 (0) 536565 757
2	RAVIKUMAR	National Contracting Co.	Krk@bceghana.com +233 24 534 2566
3	Jo-Ann Attah	Consortium of Strategic Security Systems Int. Ltd & Best Elektrik Taahit ve Ticaret	jattah@strategicsecuritysystems.com +233 (0) 24 8539499
4	ING. MAXMILLIAN KWARTENG	CONSORTIUM OF STRATEGIC SECURITY SYSTEMS INT LTD & BEST ELEKTRIK TAHHIT VE TICARET	mkwarteng@sps.com.gh 0249 294482
5	Haitham El Naqqar	El sewedy Electric	h.mousa@elsewedy.com 050 673 2892
6	Ahmed M. Hegazi	Schneider Electric West Africa	0232 06 8900 ahmed_hegazi@se.com
7	Rachit Shah	MBH POWER	rachit.shah@mbhpower.com +233-501535435
8	Nathaniel TOMETI	EIFFAGE RMIT	APrimad.SAIFEDDINE@eiffage.com hemi - Hemi@zaba@eiffage.com

9. TBEA Co, Ltd
HE MIN
Mindy
heminhattze@tbe.com
798184000@tbe.com

ANNEX III



PUBLIC OPENING OF FINANCIAL OFFERS FOR THE
SUPPLY AND INSTALLATION OF PRIMARY SUBSTATIONS (PHASE 1) – DESIGN-BUILD
LOT 1 – KORLE-GONNO & KOTOBABI
BID REF.: 5140400-04/IFB/CB/03/19

RECORD OF BID PRICES AS READ-OUT (9TH AUGUST 2019)

No.	Name of Bidders	Offer Price (USD)	Bid Security		Substitution/Modification/Withdrawal/Discounts	Remarks/Bidder's Signature
			Amount	Bank		
1	Messrs NATIONAL CONTRACTING CO. LTD	6,525,319.00 (Korle-Gonno) + 6,211,251.00 (Kotobabi)	-	-	NONE	1 USB Drive <i>[Signature]</i>
2	Messrs TBEA CO. LTD/ONE SUN ELECTRIC POWER CONSULTING CO., LTD	10,991,309.26	-	-	NONE	1 USB Drive <i>[Signature]</i>
3	Messrs ELEC NOR	11,593,782.59	-	-	NONE	1 USB Drive <i>[Signature]</i>

[Signature]
29/08/19

[Signature]
09/08/19

[Signature]
9/8/19

No.	Name of Bidders	Offer Price (USD)	Bid Security		Substitution/Modification/Withdrawal/Discounts	Remarks/Bidder's Signature
			Amount	Bank		
4	Messrs BEST ELEKTRIK/STRATEGIC SECURITY SYSTEM	11,018,266.75	-		NONE	1 USB DRIVE
6	Messrs ELSEWEDY	7,282,031.00	-		NONE	1 USB DRIVE
7	Messrs EIFFAGE ENERGIE SYSTEMES /RMT	11,516,861.46	-		NONE	1 USB DRIVE

Name of Chairman, Bid Opening Panel..... John Boakye Signature

Name of Procurement Agent Representative K. OSEI ADANTE Signature

Name of MiDA Procurement Representative Francis Kwame Signature



PUBLIC OPENING OF FINANCIAL OFFERS FOR THE
 SUPPLY AND INSTALLATION OF PRIMARY SUBSTATIONS (PHASE 1) – DESIGN-BUILD
 LOT 2 – KANDA & LEGON
 BID REF.: 5140400-04/IFB/CB/03/19




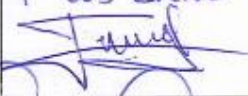
RECORD OF BID PRICES AS READ-OUT (9TH AUGUST 2019)

No.	Name of Bidders	Offer Price (USD)	Bid Security		Substitution/Modification/Withdrawal/Discounts	Remarks/Bidder's Signature
			Amount	Bank		
1	Messrs NATIONAL CONTRACTING CO. LTD	6,614,470.00 (KANDA) + 6,185,367.00 (LEGON)	-	-	NONE	1 USB DRIVE Mum
2	Messrs MBH POWER	11,250,859.29	-	-	NONE	1 USB DRIVE Graham
4	Messrs TBEA CO. LTD/ONE SUN ELECTRIC POWER CONSULTING CO., LTD	10,762,632.00	-	-	NONE	1 USB DRIVE Mindy

M. Anand
09/08/19

Blayfe
15/8/19

M. Boah
9/8/19

No.	Name of Bidders	Offer Price (USD)	Bid Security		Substitution/Modification/Withdrawal/Discounts	Remarks/Bidder's Signature
			Amount	Bank		
5	Messrs ELEC NOR	11,684,638.22	—		NONE	1 USB DRIVE 
6	Messrs BEST ELEKTRIK/STRATEGIC SECURITY SYSTEM	10,246,140.80	—		NONE	1 USB DRIVE 
8	Messrs ELSEWEDY	7,473,556.46	—		NONE	1 USB DRIVE 
9	Messrs EIFFAGE ENERGIE SYSTEMES /RMT	11,315,156.16	—		NONE	1 USB DRIVE 

Name of Procurement Agent Representative K. OSEI-ASANTE Signature 

Name of MiDA Procurement Representative Francis Asante 

Name of Chairmen, Opening Panel: John Boateng M. Boaly